

**ENTERPRISE SOLUTIONS BY PAYPAL** 

# **More Than** a Button

When you pair our global two-sided network with an open platform, you have the information and solutions you need to help grow, protect, and optimize your business.



## **GROW YOUR BUSINESS.**

Our unparalleled reach, data, and scale can help you drive growth by optimizing the entire customer journey from discovery to building durable brand loyalty.

PayPal can help you:



Expand your reach and understand customer preferences with insights from 432+ million active accounts.

Connect with a high-value customer network on a foundation of trust. PayPal is the most trusted brand globally to keep financial information secure.



Increase checkout conversion by 28%.\*<sup>2</sup>

# We're here to help your business thrive in an ever-changing world.

Contact your Customer Success Manager to learn about all the ways we can help you achieve your 2023 goals.

\*Checkout conversion measured from the point at which the customers start to pay. <sup>3</sup>PavPal Internal Data, June 2020. <sup>4</sup>PayPal Q4 and FY 2020 internal data.

#### **OPTIMIZE YOUR OPERATIONS.**

Unlock a smarter tech stack and take a customized approach to checkout with extensive payment options and a flexible commerce toolkit.

#### PayPal can help you:





Keep vaulted customer credentials up to date with tools such as Account Updater and Network Tokenization.

Scale as your business

grows and meet high-

demand moments

99.99% uptime.<sup>3</sup>

with low latency and

Optimize processing strategies so you receive fewer downgrades, better approval rates, and more transparency when declines do occur.

### **PROTECT WHAT** YOU'VE BUILT.

For more than 20 years we've been the foundation of secure and convenient digital commerce.

#### PayPal can help you:



Leverage powerful data gleaned from more than 15 billion transactions a year to better mitigate fraud.<sup>4</sup>



Navigate industry standards for security and compliance across a range of jurisdictions and regulatory frameworks.



Choose the level of protection that's right for your business.

<sup>1</sup>TRC online survey commissioned by PayPal in April 2021 involving 5,000 consumers ages 18+ across U.S., UK, DE, FR, AU (among Millennial & Gen Z BNPL users (ages 18-40), U.S. (n=214), UK (n=258), DE (n=262), AU (n=369), FR (n=157).

<sup>2</sup>Nielsen, commissioned by PayPal, July 2020 to September 2020 of 15,144 U.S. consumers to understand and measure the impact that PayPal has for U.S.-based LE merchants across different verticals.

